

Case Study



NG Bailey

NG Bailey's IT Services division saves data and reduces carbon footprint with SecurStore

The IT Services division of NG Bailey delivers and manages secure integrated systems for businesses through strategic alliances with leading technology vendors such as Cisco Systems, IBM, and HP. NG Bailey has an award winning and innovative blend of people, processes and technology that enables the company to help transform the nature of customers' businesses putting it at the forefront of developing technology. The security-focused lifecycle approach incorporates all the aspects of planning, implementation and management that are necessary to effectively deploy IP networks.

// The lifeblood of our business is our data. We take responsibility for the critical data of our customers, through the hosting, management and monitoring of their networks, so we must back up securely, reliably, and have access however and whenever we need it. //

Indi Sall

NG Bailey's technical director

Previously, NG Bailey had been using industry standard disk-to-tape systems to back up its networks. Indi recognised that not only was this system relatively time-consuming, it was also highly energy inefficient and prone to human or machine error. In addition, once the tapes were delivered back to NG Bailey, recovering data was a lengthy process and not always successful.

The business has a lot of data for its size, which is run across a number of different operating systems, most of which are virtualised. This meant that the company initially thought there was little hope of finding an all-encompassing, cost-effective solution. They freely admit that at first they were sceptical about the simplicity of SecurStore's Cloud Backup & Recovery Solution, however, in the free backup and recovery tests that SecurStore carried out, all data was recovered rapidly from every type of system and application used.

The SecurStore solution entails installing software on just one server on the network. All the databases, Linux file servers and PCs can then be accessed so that a backup strategy can be defined. NG Bailey decides the timing, frequency and number of generations for each backup set, ensuring that there is no disruption to business.

Indi Sall explains:

// Tape systems have had their day. Switching to this cost-effective online service and removing the need to produce, store and maintain magnetic tapes mean a huge reduction in both energy consumption and carbon footprint. //

The online solution automatically transfers data offsite in real-time, eliminating the risks associated with storing information onsite and the loss of data during transit by courier to an offsite location. The secure backup and recovery service from SecurStore was fully implemented across NG Bailey's IT Services division in 2007. Since that date, the company has benefited from off-site backup, complete confidentiality and totally secure storage using the latest encryption and authentication technologies.

Indi Sall confirms:

// After many years as a SecurStore customer, we are 100 per cent satisfied with the service. Effective data management and secure back-up is imperative to the success of our business, and to our reputation in the market. On top of that we are reducing our carbon footprint which is in-line with our vision towards the future. //

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